

[About Citynet](#) | [Meet the Team](#) | [Company Brochure](#) | [Contact Us](#)

Dear Reader,

**"You know, people talk about this being an uncertain time. You know, all time is uncertain. I mean, it was uncertain back in - in 2007, we just didn't know it was uncertain. It was - uncertain on September 10th, 2001. It was uncertain on October 18th, 1987, you just didn't know it."** Warren Buffett

Reading through the daily news feeds that blast BREXIT all over, one cannot help but feel that odd feeling of 'uncertain times ahead'.

Although Brexit still has the ability to proceed in many ways, the changes to Citynet's current process should be minimal. Please keep in touch with your account executive if you have any queries and for **REGULAR UPDATES**.



### SEIZING OPPORTUNITIES THE MARKET PROVIDES

The combination of having extensive experience across the UK and Ireland has empowered us - Citynet - to establish collaborative relationships with our markets and to provide a wide range of cover for customers with minimal hassle.

Helping our brokers grow their business by providing excellent cover for their clients is our ultimate goal. As a trading division of Citynet Insurance Broker Ltd, we are able to lean on our reputation as a wholesale Lloyd's broker and place commercial business into the London market on behalf of the UK and Irish intermediaries. [Read more >](#)

### UPCOMING EVENTS

#### BIBA SCOTLAND

We are delighted to announce that Citynet Insurance Brokers will be exhibiting at the #BibaScotland on 23rd October 2018, in Falkirk at Inchyra Hotel & Spa.

This year we are giving away an impressive M&S Hamper.

Please drop by, say hello and leave your business card with us for a chance to win.



#### Meet the team attending



Gary Williamson BDM UK | Graeme Flynn Head of Motor UK & Ireland | Matt Wadhams Account Executive | Matt Carlick Broking Director

#### BROKER EXPO COVENTRY

Citynet Insurance Brokers will be exhibiting at the #Brokerexpo Coventry on November 1st, 2018 at the Ricoh Arena. We are looking forward to meeting our existing and new brokers on Stand 80 (on Lloyd's Avenue).

This year we are holding a prize raffle where three prizes are up for grabs:

- 1st prize: An Amazon Echo Smart Speaker with Alexa (2nd Generation)
- 2nd prize: A Laurent Perrier bottle of champagne
- 3rd prize: Two bottles of wine

Come and meet us and register your details for a chance to win.



#### Meet the team attending



Richard Scott CEO | Andy Walsh MD | Lawrence Shortland Head of Property & Casualty UK | Graeme Flynn Head of Motor UK & Ireland | Gary Williamson BDM UK

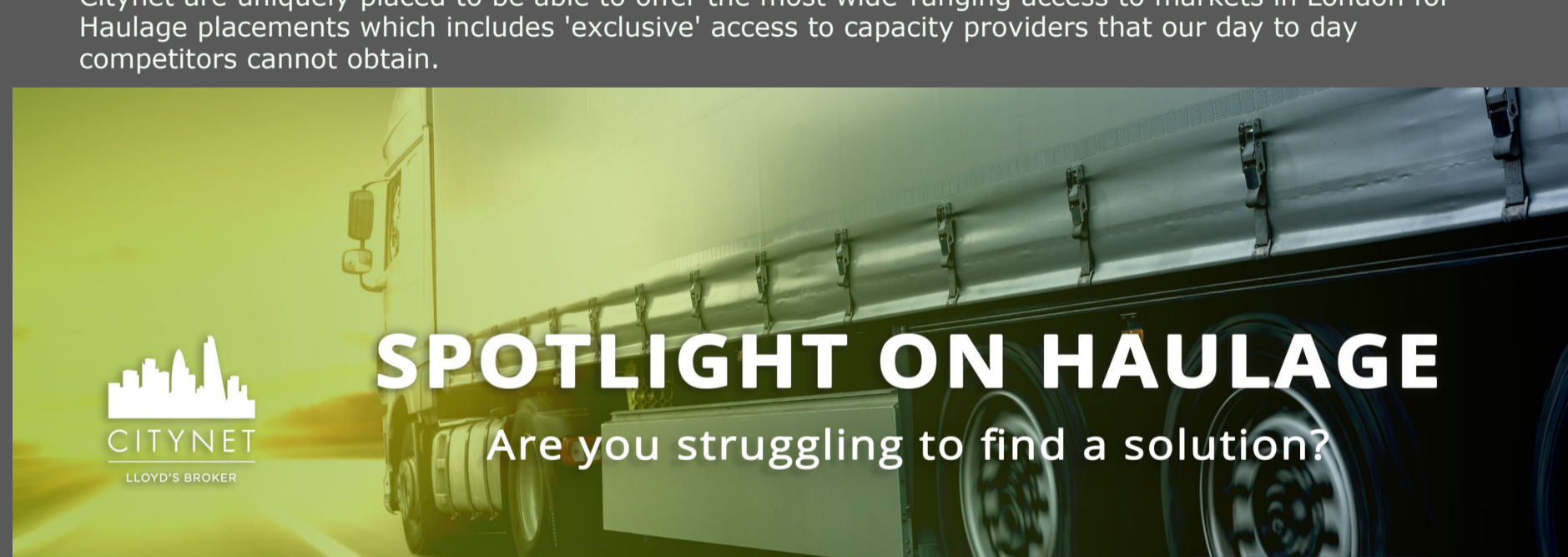
See you all soon!

### PRODUCT OF THE MONTH

#### HAULAGE

There is no doubt that following the Ogden rate change in 2017, the Haulage market has seen the biggest shift in rates within the Fleet sector. As a result, Haulage has been the most affected of all the trades with claims reserving both historically and going forward increasing above and beyond any other.

This has meant that the London Market has become the prominent solution for placing Haulage risks. Citynet are uniquely placed to be able to offer the most wide-ranging access to markets in London for Haulage placements which includes 'exclusive' access to capacity providers that our day to day competitors cannot obtain.



Please see our [website](#) for a full list of target trades we are covering.

[Find out more >](#)

### More from Citynet HQ



#### CITYNET CONTINUE SUPPORTING THE COMMUNITY BY SPONSORING EAST GRINSTEAD RUGBY CLUB

Getting involved in community life has always been very important to Citynet. We are proud to mention our latest sponsorship for the East Grinstead Rugby Club and we wish them the very best of luck in their future games.

[Read more >](#)



#### CYBER BREACH AND HOW TO PROTECT YOUR BUSINESS

Reportedly, 46% of UK Businesses identified a cybersecurity breach in the last year, no-one is exempt from cyber threats. Make your network secure by developing and implementing some simple policies and responses.

[Read more >](#)

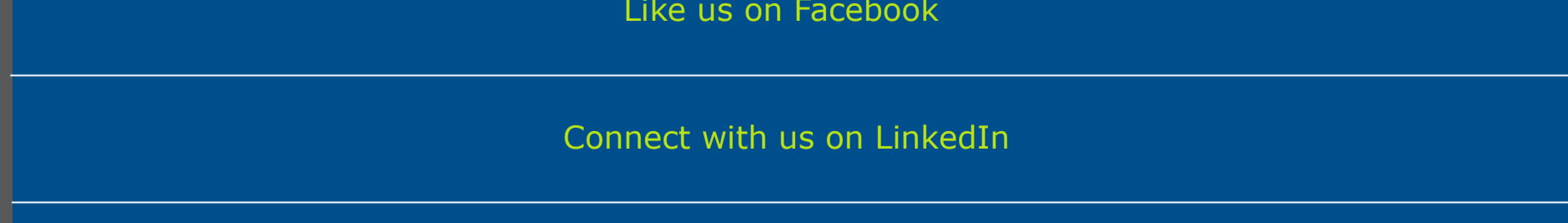
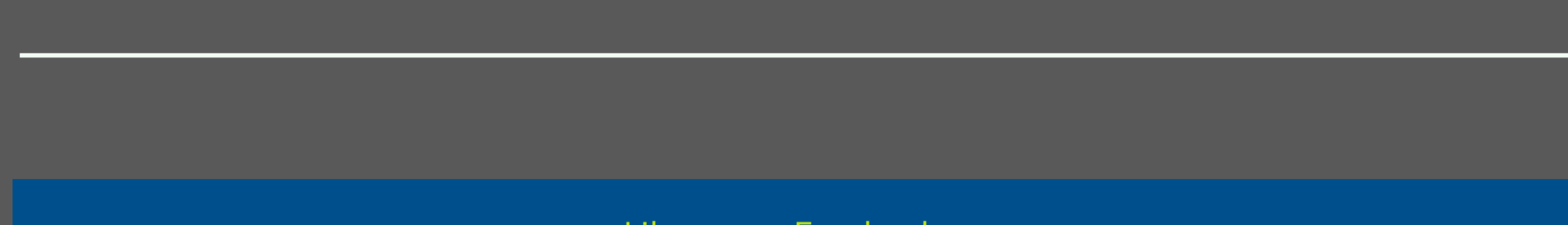
Please contact us for any risk queries you may have by simply using the contact details below.

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LLOYD'S BROKER



THIS INFORMATION IS FOR THE USE OF INSURANCE BROKERS AND INTERMEDIARIES ONLY